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# DREAM INTERNATIONAL LIMITED

(Incorporated in Hong Kong with limited liability)
(Stock Code: 1126)

# INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2022

The board of directors (the "Board") of Dream International Limited (the "Company") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2022 together with comparative figures for the corresponding period in 2021.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

FOR THE SIX MONTHS ENDED 30 JUNE 2022 – UNAUDITED

		Six months end	led 30 June
	Notes	2022 HK\$'000	2021 HK\$'000
Revenue	3	2,841,692	1,959,471
Cost of sales	-	(2,346,000)	(1,708,908)
Gross profit		495,692	250,563
Other revenue		31,590	17,855
Other net (loss)/gain		(32,589)	17
Distribution costs		(77,072)	(45,581)
Administrative expenses	-	(153,705)	(145,904)
Profit from operations		263,916	76,950
Finance costs	<i>4(a)</i>	(5,386)	(3,667)
Share of profits of associates	-	978	358
Profit before taxation	4	259,508	73,641
Income tax	5	(57,984)	(28,249)
Profit for the period	-	201,524	45,392
Earnings per share			
Basic and diluted	7	HK\$0.298	HK\$0.067

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 JUNE 2022 – UNAUDITED

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Profit for the period	201,524	45,392	
Other comprehensive income for the period (after tax and reclassification adjustments):			
Item that will not be reclassified to profit or loss: Unlisted equity security at fair value through other comprehensive income – net movement			
in fair value reserve (non-recycling)		710	
		710	
Item that may be or are reclassified subsequently to profit or loss:			
Exchange differences on translation of financial statements			
of subsidiaries outside Hong Kong	892	3,369	
	892	3,369	
Other comprehensive income for the period	892	4,079	
Total comprehensive income for the period	202,416	49,471	

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2022 – UNAUDITED

	Notes	At 30 June 2022 <i>HK\$'000</i>	At 31 December 2021 <i>HK\$'000</i>
Non-current assets			
Property, plant and equipment Investment properties Long term receivables and prepayments Other intangible assets Goodwill Interests in an associate Deferred tax assets Time deposits Other financial asset	<i>8</i>	1,421,970 4,151 36,890 25,374 2,753 11,247 5,963 17,527 3,255	1,387,438 3,777 19,719 26,011 2,753 10,269 5,147 3,081 3,540
		1,529,130	1,461,735
Current assets			
Inventories Trade and other receivables Current tax recoverable Time deposits Cash and cash equivalents	10 11	1,219,836 1,295,383 883 198,722 343,034	879,135 1,254,554 2,836 218,165 382,989 2,737,679
		3,037,030	2,737,079
Current liabilities			
Trade and other payables and contract liabilities Bank loans Lease liabilities Current tax payable	12	1,229,556 412,326 25,011 70,166 1,737,059	1,184,085 262,462 15,714 32,097 1,494,358
Net current assets	==	1,320,799	1,243,321
Total assets less current liabilities	=	2,849,929	2,705,056

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

AS AT 30 JUNE 2022 – UNAUDITED

Non-current liabilities	Notes	At 30 June 2022 <i>HK\$'000</i>	At 31 December 2021 <i>HK\$'000</i>
Tion carrent manners			
Lease liabilities		33,342	20,216
Deferred tax liabilities		7,638	10,620
		40,980	30,836
NET ASSETS		2,808,949	2,674,220
CAPITAL AND RESERVES			
Share capital		236,474	236,474
Reserves		2,572,475	2,437,746
TOTAL EQUITY		2,808,949	2,674,220

#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

#### 1 GENERAL INFORMATION AND BASIS OF PREPARATION

The principal activities of the Group are design, development, manufacture and sale of plastic figures, plush stuffed toys, tarpaulin and die-casting products.

The Company is a limited liability company incorporated in Hong Kong. The address of its registered office is 6/F, South Seas Centre, 75 Mody Road, Tsim Sha Tsui, Kowloon, Hong Kong.

The Company is listed on the Main Board of The Stock Exchange of Hong Kong Limited.

The interim financial results set out in this announcement do not constitute the Group's interim financial report for the six months ended 30 June 2022 but are extracted from those interim financial report.

The interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), including compliance with Hong Kong Accounting Standard ("HKAS") 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). It was authorised for issue on 26 August 2022.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2021 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2022 annual financial statements. Details of any changes in accounting policies are set out in note 2.

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA.

The financial information relating to the financial year ended 31 December 2021 that is included in the interim financial report as comparative information does not constitute the Company's statutory annual consolidated financial statements for that financial year but is derived from those financial statements. Further information relating to these statutory financial statements disclosed in accordance with section 436 of the Hong Kong Companies Ordinance (Cap. 622) (the "Companies Ordinance") is as follows:

The Company has delivered the financial statements for the year ended 31 December 2021 to the Registrar of Companies as required by section 662(3) of, and Part 3 of Schedule 6 to, the Companies Ordinance.

The Company's auditor has reported on those financial statements. The auditor's report was unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report; and did not contain a statement under section 406(2), 407(2) or (3) of the Companies Ordinance.

## 2 CHANGES IN ACCOUNTING POLICIES

The Group has applied the following amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA for the current accounting period:

- Amendments to HKAS 16, Property, plant and equipment: Proceeds before intended use
- Amendments to HKAS 37, Provisions, contingent liabilities and contingent assets: Onerous contracts cost of fulfilling a contract

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period. Impacts of the adoption of the amended HKFRSs are discussed below:

#### Amendments to HKAS 16, Property, plant and equipment: Proceeds before intended use

The amendments prohibit an entity from deducting the proceeds from selling items produced before that asset is available for use from the cost of an item of property, plant and equipment. Instead, the sales proceeds and the related costs should be included in profit and loss. The amendments do not have a material impact on these financial statements as the Group does not sell items produced before an item of property, plant and equipment is available for use.

# Amendments to HKAS 37, Provisions, contingent liabilities and contingent assets: Onerous contracts – cost of fulfilling a contract

The amendments clarify that for the purpose of assessing whether a contract is onerous, the cost of fulfilling the contract includes both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling contracts.

Previously, the Group included only incremental costs when determining whether a contract was onerous. In accordance with the transitional provisions, the Group has applied the new accounting policy to contracts for which it has not yet fulfilled all its obligations at 1 January 2022, and has concluded that none of them is onerous.

#### 3 REVENUE AND SEGMENT REPORTING

The Group manages its businesses by divisions, which are organised by a mixture of both business lines and geography. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has identified four (six months ended 30 June 2021: four) reportable segments. No operating segments have been aggregated to form the following reportable segments.

## (a) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or service lines and geographical location of customers is as follows:

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Revenue from sales of goods within the scope of HKFRS 15			
Disaggregated by major product lines			
– Plastic figures	1,577,166	1,031,407	
– Plush stuffed toys	850,863	556,839	
– Tarpaulin	303,876	276,454	
– Die-casting products	109,787	94,771	
	2,841,692	1,959,471	

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Disaggregated by geographical location of customers			
<ul> <li>Hong Kong (place of domicile)</li> </ul>	26,034	22,417	
- North America	1,953,068	1,464,417	
– Japan	446,301	197,947	
- Mainland China	208,163	116,721	
– Europe	129,419	89,352	
- Other countries	78,707	68,617	
	2,841,692	1,959,471	

## (b) Information about profit or loss, assets and liabilities

Disaggregation of revenue from information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the period is set out below.

	Plastic	figures	Plush st	uffed toys	Tarp	oaulin	Die-castin	g products	To	otal
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
For the six months ended 30 June										
Revenue from external customers	1,577,166	1,031,407	850,863	556,839	303,876	276,454	109,787	94,771	2,841,692	1,959,471
Inter-segment revenue	4,484	11,236	20,320	15,837			91,308	51,610	116,112	78,683
Reportable segment revenue	1,581,650	1,042,643	871,183	572,676	303,876	276,454	201,095	146,381	2,957,804	2,038,154
Reportable segment profit (adjusted EBITDA)	198,935	63,198	166,487	55,724	16,095	26,285	9,400	13,610	390,917	158,817
	At	At	At	At	At	At	At	At	At	At
	30 June	31 December	30 June	31 December	30 June	31 December	30 June	31 December	30 June	31 December
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Reportable segment assets	1,648,268	1,469,324	1,913,832	1,647,628	347,464	275,747	248,970	281,258	4,158,534	3,673,957
Reportable segment liabilities	831,947	805,270	392,629	242,141	66,611	62,860	370,188	392,052	1,661,375	1,502,323

The measure used for reporting segment profit is "adjusted EBITDA" i.e. "adjusted earnings before interest, taxes, depreciation and amortisation", where "interest" is regarded as including investment income. To arrive at the adjusted EBITDA, the Group's earnings are further adjusted for items not specifically attributed to individual segments, such as gain on step acquisition, share of profits of associates, directors' and auditors' remuneration and other head office or corporate administration costs.

# (c) Reconciliations of reportable segment profit or loss

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Reportable segment profit	390,917	158,817	
Interest income	10,090	9,369	
Depreciation	(81,553)	(74,717)	
Gain on step acquisition	_	595	
Finance costs	(5,386)	(3,667)	
Share of profits of associates	978	358	
Unallocated head office and corporate expenses	(55,538)	(17,114)	
Consolidated profit before taxation	259,508	73,641	

# 4 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

# (a) Finance costs

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Interest expense on bank borrowings	4,206	2,387	
Interest expense on lease liabilities	1,180	1,280	
	5,386	3,667	

# (b) Other items

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Depreciation charge			
- owned property, plant and equipment	68,723	61,455	
- leasehold land held for own use	2,029	2,083	
- right-of-use assets	10,801	11,179	
Expenses related to short-term lease	7,745	5,279	
Amortisation of intangible assets	201	227	
Inventories write-down (note 10)	8,852	2,521	
Reversal of write-down of inventories (note 10)	(3,387)	(2,245)	
Reversal of loss allowance of trade receivables	_	(233)	
Bank interest income	(10,090)	(9,356)	
Interest income from other financial assets	_	(13)	
Net (gain)/loss on disposal of other property,			
plant and equipment	(660)	2,040	
Net gain on disposal of other intangible assets	_	(19)	
Reversal of impairment of intangible assets	(35)	_	
Loss on unauthorised fund transfer (note)	41,420	_	
Gain on step acquisition		(595)	

#### Note:

As disclosed in the Company's announcement dated 23 February 2022, the Company discovered that the token for the internet banking of the Company was missing and found out funds amounted to USD5,311,090 (equivalent to approximately HK\$41,420,000) was transferred to a non-related account with the Group (the "Incident") on 17 February 2022. The Company has reported the Incident to the Hong Kong Police Force who are currently conducting the investigation. As at the date of this interim results announcement, the investigation is still ongoing. Management consider the chance to recover the lost funds is remote and recognise a loss of HK\$41,420,000 in "other net (loss)/gain" of the consolidated statement of profit or loss for the six months ended 30 June 2022.

#### 5 INCOME TAX

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Current tax – Hong Kong Profits Tax	24,297	8,012	
Current tax – Outside Hong Kong	37,345	20,261	
Deferred taxation	(3,658)	(24)	
	57,984	28,249	

The provision for Hong Kong Profits Tax is calculated by applying the estimated annual effective tax rate of 16.5% (six months ended 30 June 2021: 16.5%) to the six months ended 30 June 2022 except for the Company which is a qualifying corporation under the two-tiered Profits Tax rate regime.

For the Company, the first HK\$2,000,000 of assessable profits are taxed at 8.25% and the remaining assessable profits are taxed at 16.5%. The provision for Hong Kong Profits Tax was calculated at the same basis for the six months ended 30 June 2021.

Taxation for subsidiaries outside Hong Kong is calculated similarly using the estimated annual effective rates of taxation that are expected to be applicable in the relevant countries.

## 6 DIVIDENDS

#### (a) Dividends payable to equity shareholders of the Company attributable to the interim period

	Six months ended 30 June		
	2022	2021	
	HK\$'000	HK\$'000	
Interim dividend declared and paid after the interim period of			
HK10 cents per ordinary share (six months ended 30 June			
2021: HK2 cents per ordinary share)	67,687	13,537	

The interim dividend has not been recognised as a liability at the end of the reporting period.

# (b) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the following interim period

	Six months ended 30 June	
	2022	2021
	HK\$'000	HK\$'000
Final dividend in respect of the previous financial year,		
approved and paid during the following interim period, of		
HK10 cents per ordinary share (six months ended		
30 June 2021: HK10 cents per ordinary share)	67,687	67,687

#### 7 EARNINGS PER SHARE

#### (a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of HK\$201,524,000 (six months ended 30 June 2021: HK\$45,392,000) and the weighted average number of ordinary shares of 676,865,000 shares (six months ended 30 June 2021: 676,865,000 shares) in issue during the interim period.

#### (b) Diluted earnings per share

The diluted earnings per share is the same as the basic earnings per share as there were no dilutive potential ordinary shares in existence during the six months ended 30 June 2022 and 2021.

#### 8 PROPERTY, PLANT AND EQUIPMENT

#### (a) Right-of-use assets

During the six months ended 30 June 2022, the Group entered into a number of lease agreements and therefore recognised additions to right-of-use assets of HK\$41,358,000 (six months ended 30 June 2021: HK\$8,779,000).

#### (b) Acquisitions and disposals of owned assets

During the six months ended 30 June 2022, the Group acquired items of other property, plant and equipment with a cost of HK\$93,066,000 (six months ended 30 June 2021: HK\$79,456,000). Items of other property, plant and equipment with a net book value of HK\$3,137,000 were disposed of during the six months ended 30 June 2022 (six months ended 30 June 2021: HK\$2,132,000), resulting in a net gain on disposal of HK\$660,000 (six months ended 30 June 2021: net loss on disposal of HK\$2,040,000).

#### 9 OTHER FINANCIAL ASSET

	At	At
	30 June	31 December
	2022	2021
	HK\$'000	HK\$'000
Unlisted equity security measured at FVOCI (non-recycling) (note)	3,255	3,540

#### Note:

Unlisted equity security represents an investment in Joongang Tongyang Broadcasting Company ("JTBC"), a company incorporated in Korea and engaged in multimedia and broadcasting. The Group designated its investment in JTBC at fair value through other comprehensive income ("FVOCI") (non-recycling), as the investment is held for strategic purpose. No dividends were received on this investment during the period (2021: HK\$Nil).

#### 10 INVENTORIES

During the six months ended 30 June 2022, there is a reversal of write-down of inventories of HK\$3,387,000 (six months ended 30 June 2021: HK\$2,245,000). The reversal arose upon utilisation, disposal or an increase in the estimated net realisable value of these inventories.

During the six months ended 30 June 2022, there was a write-down of inventories of HK\$8,852,000 (six months ended 30 June 2021: HK\$2,521,000). The write-down arose upon a decrease in the estimated net realisable value of these inventories.

### 11 TRADE AND OTHER RECEIVABLES

As at 30 June 2022, the ageing analysis of trade debtors and bills receivable (which are included in trade and other receivables), based on the invoice date or date of revenue recognition (if earlier) and net of loss allowance, is as follows:

	At	At
	30 June	31 December
	2022	2021
	HK\$'000	HK\$'000
Within 1 month	541,055	333,139
1 to 2 months	372,726	393,016
2 to 3 months	103,057	208,400
3 to 4 months	19,975	77,810
Over 4 months	29,310	50,404
Trade debtors and bills receivable, net of loss allowance	1,066,123	1,062,769
Other receivables and prepayments	206,258	191,785
Loans receivable (note)	23,002	
<u> </u>	1,295,383	1,254,554

Trade debtors and bills receivable are due within 30 to 120 days (31 December 2021: 30 to 120 days) from the date of billing.

#### Note:

Loans receivable at 30 June 2022 are due from third parties, and unsecured, interest-bearing at 2.0% to 6.3% per annum and recoverable within one year.

#### 12 TRADE AND OTHER PAYABLES AND CONTRACT LIABILITIES

As at 30 June 2022, the ageing analysis of trade payables (which are included in trade and other payables and contract liabilities), based on the invoice date, is as follows:

	At 30 June 2022 <i>HK\$</i> '000	At 31 December 2021 HK\$'000
Within 1 month Over 1 month but within 3 months	581,042 239,888	367,918 307,330
Over 3 months but within 6 months Over 6 months	125,039 69,982	218,894 51,638
Trade payables Contract liabilities – sales deposit Salary and welfare payables Value-added tax payable Other payables and accrual Receipt in advance	1,015,951 12,003 118,091 6,895 52,300 24,316	945,780 21,104 139,281 4,648 49,965 23,307
receipt in advance	1,229,556	1,184,085

### 13 ACQUISITION OF A SUBSIDIARY

# Step acquisitions of C & H Mekong Company Limited ("C & H Mekong") from an associate to a subsidiary

On 29 November 2019, the Company entered into an agreement with C & H Co., Ltd. and two independent third parties to acquire 100% of the interests in C & H Vina Company Limited ("C & H Vina"), which held 48.98% equity interests of C & H Mekong. The acquisition was completed on 31 March 2020. C & H Mekong was classified as an associate as the Group had significant influence in C & H Mekong.

On 29 April 2021 (the "Step Acquisition Date"), C & H Vina completed the acquisition of the remaining 51.02% of the interests in C & H Mekong at cash consideration of US\$917,000 (equivalent to HK\$7,195,000) (the "Step Acquisition") from an independent third party. By the Step Acquisition Date, the acquisition consideration has been settled. Upon the completion of the Step Acquisition, C & H Mekong became a whollyowned subsidiary of the Group.

The principal activity of C & H Mekong is manufacture of tarpaulin. The directors of the Company are of opinion that the Step Acquisition was made to achieve synergies in saving cost of manufacturing of tarpaulin.

The following table summarises the total consideration for the Step Acquisition and the fair values of assets acquired and liabilities assumed at the Step Acquisition Date.

	HK\$'000
Consideration paid, satisfied by cash Fair value of pre-existing equity interests in C & H Mekong at the Step Acquisition Date	7,195 7,479
Total consideration	14,674

	HK\$'000
Other property, plant and equipment	23,277
Trade and other receivables	9,033
Cash and cash equivalents	1,933
Trade and other payables and contract liabilities	(3,413)
Loans from shareholders	(15,561)
Fair value of identifiable assets acquired and liabilities assumed at	
the Step Acquisition Date	15,269
Total consideration	(14,674)
Gain on Step Acquisition	595
Consideration paid, satisfied by cash	7,195
Cash and cash equivalents acquired	(1,933)
Net cash outflow	5,262

As at the Step Acquisition Date, the fair values of the receivables were their gross contractual amounts. None of them was expected to be uncollectible. The gain on Step Acquisition of HK\$595,000 has been included in "other net (loss)/gain" of the consolidated statement of profit or loss for the six months ended 30 June 2021.

Revenue and net profit attributable to the Group during the period from 29 April 2021 (i.e. the Step Acquisition Date) to 30 June 2021 contributed by the Step Acquisition were HK\$Nil and HK\$739,000 respectively. Had the Step Acquisition took place and completed at the beginning of the six months ended 30 June 2021, revenue and net profit attributable to the Group would have been HK\$1,959,471,000 and HK\$46,092,000, respectively.

#### MANAGEMENT DISCUSSION & ANALYSIS

#### **Financial Review**

The coronavirus disease 2019 ("COVID-19" or the "pandemic") has lingered on for more than two years, with the entire manufacturing industry has had to face various unanticipated macroenvironmental challenges, such as strained supply chains, surging raw materials prices, fluctuating freight costs and cyclical changes. In addition, global economic recovery has slowed down because of geopolitical conflicts, rampant inflation coupled with central banks' tightening monetary policy at increased intensity and speed. Such challenges, however, have presented a watershed to the polarised industry competition ousting weaker players. With the competitive edges and strong resilience, it gained from including its strategic layout with production bases in Mainland China and Vietnam giving flexibility to production activities, tightly-knitted relationship with customers and partners, and industry-leading track record, the Group has been able to swiftly respond to the ever-changing market trends, capture emerging opportunities and maintain competitiveness for navigating the uncertainty.

For the six months ended 30 June 2022 (the "Period"), sustaining growth momentum and with order inflow recovered, all business segments recorded growth, pushing total revenue of the Group increased by 45.0% to HK\$2,841.7 million (six months ended 30 June 2021: HK\$1,959.5 million). Gross profit for the Period climbed 97.8% to HK\$495.7 million (six months ended 30 June 2021: HK\$250.6 million), while gross profit margin improved to 17.4% (six months ended 30 June 2021: 12.8%), despite the increased cost of sales due to rising material costs and the shortage of shipping capacity. Thanks to its adaptability and agility in tackling challenges, profit attributable to equity shareholders of the Company saw an over three-fold surge to HK\$201.5 million (six months ended 30 June 2021: HK\$45.4 million) with net profit margin at 7.1% (six months ended 30 June 2021: 2.3%).

As at 30 June 2022, the Group was in a healthy financial position with cash and cash equivalents and bank deposits amounted to HK\$559.3 million (31 December 2021: HK\$604.2 million). The Board of Directors has recommended payment of an interim dividend of HK10 cents per ordinary share (six months ended 30 June 2021: HK2 cents per ordinary share).

## **Business Review**

### **Product Analysis**

# Plastic Figures Segment

The segment remained the major growth driver of the Group, with revenue from sales up 52.9% to approximately HK\$1,577.2 million (six months ended 30 June 2021: HK\$1,031.4 million), accounted for 55.5% of the Group's total revenue. During the Period, several factors such as surging inflation and the spike of US interest rates sparked recession fear and in turn affected consumption sentiment. Nonetheless, armed with strong production capabilities and affording consistently high quality, the Group was able to win the trust of its top-tier clients. In addition to receiving more orders from existing customers, it was in discussion with potential customers during the Period, aiming to further diversify products and its customer base. With a new plant started operation during the Period, the Group now has greater flexibility in resources allocation to cope better with unexpected restrictions from geopolitical tensions and pandemic control measures.

# Plush Stuffed Toys Segment

Revenue of the segment increased by 52.8% to HK\$850.9 million (six months ended 30 June 2021: HK\$556.8 million), representing 29.9% of the Group's total revenue. Sales from Original Equipment Manufacturing ("OEM") business were up by 52.5% to HK\$816.2 million (six months ended 30 June 2021: HK\$535.2 million), contributed 95.9% of the total revenue from plush stuffed toys. The growth was mainly attributable to the re-opening of theme parks in the US and Japan, as well as the inflow of orders from theme parks in Mainland China. The Group timely reviewed operation of its two production bases, thus was able to release capacity and improve efficiency to meet recovering market demand. Original Design Manufacturing ("ODM") business recorded revenue totalling HK\$34.7 million (six months ended 30 June 2021: HK\$21.6 million), accounted for 4.1% of the segment's total revenue.

# Tarpaulin Segment

Less susceptible to market environment fluctuation, the tarpaulin segment continued to provide the Group with healthy cash inflow. It contributed revenue of approximately HK\$303.9 million (six months ended 30 June 2021: HK\$276.5 million), representing an increase of 9.9% year-on-year and accounted for 10.7% of the Group's total revenue. Moreover, with two additional plants starting operation last year, stable output and revenue were ensured.

# Die-Casting Products Segment

Driven by playsets with die-cast vehicles gaining consumer fancy, the segment's revenue rose by 15.8% to HK\$109.8 million (six months ended 30 June 2021: HK\$94.8 million), accounted for 3.9% of the Group's total revenue. Although the market had been competitive, the Group managed to maintain stable order intakes with existing customers. To stay ahead of peers, it kept revolutionising production crafts, adopting new equipment and via automation to boost mass production, and raw material prices were closely monitored to keep cost stable and heighten cost efficiency.

# Geographic Market Analysis

For the six months ended 30 June 2022, North America remained the Group's largest geographical market, accounted for 68.7% of its total revenue. Japan accounted for 15.7%, thus keeping its place as the second largest market, followed by Mainland China and Europe at 7.3% and 4.6%, respectively.

# Operational Analysis

As at 30 June 2022, the Group operated 27 plants in total, seven of which were in Mainland China and 20 were in Vietnam, running at full capacity. During the Period, the new plastic figure plant in Kim Son District, Ninh Binh Province, Vietnam started partial operation as scheduled, while three new plants in Mainland China came into full operation. These production optimisation initiatives and capacity upgrades have provided the Group with the necessary infrastructure for supporting continual growth and expansion. At the same time, local management teams were able to deploy human resources with flexibility, ad that has enabled the Group to minimise the impact of the pandemic on its production capacity and its ability to fully capture strong market demand.

# **Prospects**

With geopolitical and economic uncertainties looming, enterprises no doubt face different obstacles, however they are also presented with opportunities not seen before. Over the past years, while working with customers in overcoming challenges in the lack-lustre market, the Group also strengthened its industry leadership. Stepping into the post-pandemic era, economies are recovering gradually. With borders and theme parks worldwide re-opening and that has encouraged order inflow. The Group is cautiously optimistic about its prospects, but will remain vigilant in the still challenging operating environment.

Over the years, the Group has a solid relationship with top-tier international toy companies and character owners has enabled it to stand out in the fierce market competition. To bolster orders, the Group will make the best of its competitive edges to provide sophisticated products to meet customer demand. Its hope is to seize market chances together with its customers and suppliers for achieving all-win.

Moreover, the Group has been striving to optimise its dual production base layout, giving it flexibility and efficiency in using assigning production capacity in Mainland China and Vietnam. Looking ahead, the Group will continue to enhance production efficiency by improving its production processes, with the goal of maximising productivity and profitability. With several new plants starting operation during the Period, the Group has ample production capacity hence is well-positioned to meet strong order demand from customers for its superb quality products.

With proven competitive strengths and shrewd insights of business trends, the Group is committed to developing its existing business, maintaining its top-tier customer portfolio and a healthy financial position, while keeping abreast of and responding swiftly to market demand. Moving forward, the management pledges to take Dream to new heights and create long-term value for shareholders.

# **Number and Remuneration of Employees**

As at 30 June 2022, the Group had 28,666 (31 December 2021: 25,841) employees in Hong Kong, Mainland China, Korea, the US, Japan, Vietnam and Singapore. The Group values its human resources and recognizes the importance of attracting and retaining quality staff for its continuing success. Staff bonuses are awarded based on individual performance.

# Liquidity and Financial Resources and Gearing

The Group continued to maintain a reasonable liquidity position. As at 30 June 2022, the Group had net current assets of HK\$1,320.8 million (31 December 2021: HK\$1,243.3 million). The Group's total cash and cash equivalents as at 30 June 2022 amounted to HK\$343.0 million (31 December 2021: HK\$383.0 million). The total bank loans of the Group as at 30 June 2022 amounted to HK\$412.3 million (31 December 2021: HK\$262.5 million).

The Group also maintains a conservative approach to foreign exchange exposure management. The Group is exposed to currency risk primarily through income and expenditure streams denominated in United States Dollar, Renminbi Yuan, Vietnamese Dong and Japanese Yen. To manage currency risks, non-Hong Kong Dollar assets are financed primarily by matching local currency debts as far as possible. The Group's gearing ratio, calculated on the basis of total bank loan over the total equity, was at 14.7% at 30 June 2022 (31 December 2021: 9.8%).

# **Pledge on Group Assets**

A property of the Group with carrying amount of HK\$195.5 million (31 December 2021: HK\$199.3 million) as at 30 June 2022 was pledged as security for a mortgage installment loan of the Group of HK\$49.8 million (31 December 2021: HK\$54.2 million).

Factory buildings, certain leasehold land and other property, plant and equipment of the Group with an aggregate carrying amount of HK\$163.7 million (31 December 2021: HK\$145.0 million) as at 30 June 2022 were pledged as security for bank loans of the Group of HK\$88.9 million (31 December 2021: HK\$38.1 million).

Time deposits of the Group with an aggregate carrying amount of HK\$136.6 million (31 December 2021: HK\$134.0 million) as at 30 June 2022 were pledged as security for bank loans of the Group of HK\$188.0 million (31 December 2021: HK\$132.5 million).

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 June 2022, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

# **CORPORATE GOVERNANCE**

During the six months ended 30 June 2022, the Company has complied with Corporate Governance Code (the "CG Code") as set out in Appendix 14 to the Listing Rules, save for the deviation from the code provision C.2.1. Under the code provision C.2.1 of the CG Code, the roles of chairman and chief executive officer ("CEO") should be separated and should not be held by the same individual. Mr. Kyoo Yoon Choi has been appointed as the CEO on 4 October 2012 and has performed both the roles as the chairman and CEO of the Company. The Board is of the opinion that it is appropriate and in the best interests of the Company at the present stage for Mr. Kyoo Yoon Choi to hold both the positions as it helps to maintain the continuity of the policies and stability of the operations of the Company. The Board including three independent non-executive directors has a fairly independent element in the composition and will play an active role to ensure a balance of power and authority.

# COMPLIANCE WITH THE MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as the code of conduct regarding the securities transactions by the Company's directors (the "Directors") on terms no less exacting than the required standard. The Company has made specific enquires of all the Directors, and all Directors have confirmed that they had complied with the required standard as set out in the Model Code at all applicable times during the six months ended 30 June 2022.

#### INTERIM DIVIDEND AND CLOSURE OF REGISTER OF MEMBERS

The Board declared an interim dividend of HK10 cents per ordinary share for the six months ended 30 June 2022 (six months ended 30 June 2021: HK2 cents per ordinary share). The interim dividend of HK\$67,687,000 (six months ended 30 June 2021: HK\$13,537,000) will be paid on 13 October 2022 to shareholders registered at the close of business on the record date, 30 September 2022.

The register of members will be closed for one day on 30 September 2022, during that day no transfer of shares will be effected. In order to qualify for the interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Share Registrar, Tricor Abacus Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong not later than 4:30 p.m. on 29 September 2022.

# AUDIT COMMITTEE AND REVIEW OF ACCOUNTS

The audit committee of the Company (the "Audit Committee") has reviewed with management of the Company with respect to the accounting principles and practices adopted by the Group and discussed risk management and internal control systems and financial reporting matters, including a review of the unaudited interim results for the six months ended 30 June 2022.

The Audit Committee considered that the unaudited interim results for the six months ended 30 June 2022 were in compliance with the relevant accounting standards, rules and regulations and that appropriate disclosures have been made. The interim results for the six months ended 30 June 2022 have not been audited, but have been reviewed by KPMG, the Company's auditor, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

### PUBLICATION OF 2022 INTERIM RESULTS AND INTERIM REPORT

The electronic version of this interim results announcement is published on the websites of the Company (www.dream-i.com.hk) and Hong Kong Exchanges and Clearing Limited (www.hkexnews.hk). An interim report for the six months ended 30 June 2022 prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Listing Rules will be dispatched to the shareholders of the Company and published on the above websites in due course.

By order of the Board

Dream International Limited

Min Jung Lee

Executive Director

Hong Kong, 26 August 2022

At the date of this announcement, the Directors are:

Executive Directors: Independent non-executive Directors:

Mr. Kyoo Yoon Choi (Chairman) Professor Cheong Heon Yi

Mr. Sung Sick Kim
Dr. Chan Yoo
Mr. Min Jung Lee
Mr. Jong Hun Lim

Ms. Hyunjoo Kim